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2nd Quarter/2015 Issue:2



Welcome to Richard Hourigan, Inc.

Dear Richard,

Richard Hourigan, Inc. is a full service Water Treatment Company treating industrial and commercial water for heating and cooling applications. Our office is located in Bear, Delaware, but we are currently doing business in 40 countries through our online store whose URL is: www.TheWaterTreatmentStore.com.

Our principal, Dick Hourigan, is an Analytical Chemist who entered the industry in 1973. We provide product, advice, and service on all aspects of water treatment. The advice is always FREE. It is our intent to provide you with meaningful information and to become an asset to you regarding water treatment and environmental issues whether you buy from us or not. We hope, of course, you will give us an opportunity to earn your business, when you do buy.

Products are offered at a 10% discount. Shipping is free anywhere in the lower 48 states of the USA if your order exceeds \$100.00 on all but a few large items.

Not all of the products we offer are available on the store for immediate purchase. Most of what we sell are custom orders in response to a specific customer request. So if you don't see it, contact us and give us an opportunity to fill your needs.

Richard Hourigan, Inc. is a:

- Member of the Better Business Bureau with an A+ rating.
- Member of the Association of Water Technologies (AWT).
- Veteran Owned Small Business, registered on SAM.GOV.

Get updates via SMS by texting follow dhourigan to 40404 in the United States

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In This Issue **Cooling Tower Start Up Heating Boiler Lay Up DIY Deposit Analysis** Our Commitment to You.

Our Commitment to You



Dick Hourigan

We take seriously our commitment to serve the customer both in the field and on the Internet. We and our suppliers stand behind every product that we sell.

Our company has an A+ rating with the Better Business Bureau, click here to view the details.

As a Member of the Better Business Bureau we ascribe to their Code of Business Practices. To view these, Click Here.

We can help you prepare your cooling systems for summer operation this spring.

Disinfect Cooling Biofouled Systems Remediate to prevent summer-time biofouling.



Biofouled Condenser

The presence of biofilm will lead to corrosion and serious MB-related problems this summer. Our range of biocide products effectively disinfect and maintain cooling systems; even stressed systems.

- Many of these biocide products can be shipped UPS.
- We offer biocides that will remediate biofilm and MIC-related bacteria.
- We offer biocides for a broad-spectrum of uses, including O&G applications.
- Click here for more information

We can help you prepare your boiler for summer layup.

Apply VpCl Technology: Prevent the #1 cause of LP boiler tube failures - O2 pitting.

Boiler corrosion, especially oxygen pitting corrosion, will often occur during idle operation such as seasonal lay-up. Our VpCI technology can help you avoid pitting and/or red water problems in the fall.

- Vapor phase corrosion inhibitors (VpCIs) are unique in their ability to protect idle boilers during dry or wet lay-up.
- We offer the best available pricing and ready inventory to accommodate your immediate needs.
- · Click here for more information



Corrosion .Coupon Study Left:Without VpCI Right With VpCI

RDTK8004-Z Deposits Test Kit

Did you ever wish that you could tell what is in a water borne deposit before sending it to the laboratory. **WELL, NOW YOU CAN.**



If at anytime you wish to contact us with a request for a service, for a product or for any other reason, Click Here.

Veteran Owned Small Business

We are Certified by the Veterans Administration to be a Veteran Owned Small Business (VOSB).

Our DUNS #: 963909205



Types of Products Available

- Water Treatment Chemicals
- Centrifugal Separators
- Controllers (pH, ORP, Conductivity)
- Corrosion Coupons & Racks
- Expansion Tanks
- Filters
- Glycol Feeders
- Laboratory Analysis
- On Site Services
- Pot Feeders
- Pumps
- Test Kits
- and More

Abbreviated Sales Terms

We have a standard 10% discount on practically everything we sell. Some items have a 25% discount or greater. There is free UPS ground shipping in the lower 48 states of the USA on almost all orders over \$100.00. If it free shipping does not apply to a particular item, that is clearly indicated.

Your discounted price is reveal at check out before you are ever asked for your credit card information.

The RDTK8004-Z Deposit Test Kit

Perhaps using our new Deposits Test Kit you will decide to totally avoid the expense and the wait of sending an unknown deposit to the laboratory.

Sometimes you send a deposit to the lab and there is not enough material for them to analyze. If you could do this onsite yourself you will never encounter that problem again.

You can impress your customers and peers with your ability to determine the cause of a problem quickly and accurately. This gives you a jump on others by being able to propose a corrective action plan while others would still be waiting to find out what it is.. Click here to view a Procuct Bulletin on this Test Kit..

We accept Visa, MasterCard, American Express and Discover. We can also send you an link which will allow you to use PayPal if that is your choice.

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